



HELLENIC REPUBLIC ASSET
DEVELOPMENT FUND

To whom it may concern

Athens, April 2020

Reference Letter

Greece places particular emphasis on achieving sustainable development and is strongly committed to the implementation of the 2030 Agenda for Sustainable Development and its 17 Sustainable Development Goals (SDGs). Also, the National Growth Strategy of Greece adopted in May 2018, is in line with the overall themes and provisions of the SDGs.

Sustainable development is also integral to the mission and mandate of the HRADF. HRADF's undergoing privatisation processes provide an opportunity to implement strategic decisions with long-term impacts. Except from the economic potential and fiscal advantages of privatisation, HRADF recognises that under the right conditions it can also yield environmental benefits and contribute to sustainable development.

Towards these objectives, the HRADF cooperated with the European Bank for Reconstruction and Development (EBRD) to develop an internal Environmental, Social and Governance (ESG) Rating Tool for its assets. The scope of this ESG Rating Tool is the integration of ESG/Sustainability considerations, into the privatisation process to enhance transparency, help attract responsible investors, and eventually, lead to more sustainable outcomes.

The EBRD retained Global Sustain Group, an international ESG/Sustainability advisory firm to support the design and creation of a user-friendly application to evaluate every asset of HRADF portfolio. Based on best international practices and frameworks and in alignment with the SDGs and the environmental and social performance requirements of major funding and investment institutions, Global Sustain delivered an ESG Rating Tool that brings together existing resources and know-how developed by international organisations to help the user screen ESG issues of HRADF assets.

The tool has been designed to be simple and effective to use and it generates four scores (the E score, the S score, the G score and one, overall ESG Score). Global Sustain also automated the tool to generate an ESG Analysis and Rating Report (in pdf format) and Recommendations for Improvement for further internal use by HRADF and other interested parties. The tool allows the user to rate each of the existing HRADF assets based on specified criteria, to perform benchmarking, and receive high-level recommendations for ESG enhancements of the asset.

Global Sustain Group acted as a trusted and credible partner to deliver ESG Rating Applications bringing together skills, competencies, know-how, expertise and experience needed for such a demanding and challenging, yet highly valuable to us project.

Sincerely,

Riccardo Lambiris
Chief Executive Officer