<table>
<thead>
<tr>
<th>Number</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>140</td>
<td>Passengers from 140 countries</td>
</tr>
<tr>
<td>70%</td>
<td>Of homeporting in Greece</td>
</tr>
<tr>
<td>2</td>
<td>Cruise ships operate in the Aegean Sea</td>
</tr>
<tr>
<td>1200</td>
<td>Cruise Ship marine officers</td>
</tr>
<tr>
<td>150</td>
<td>Office employees</td>
</tr>
<tr>
<td>11</td>
<td>Business Presence in 11 countries</td>
</tr>
</tbody>
</table>

Greece, Cyprus, U.S.A, Asia, Australia, U.K, France, Germany, Turkey, South America
OUR PASSENGERS IN NUMBERS

MARKETS
- TOTAL 1%
- GREECE - TURKEY 19%
- NEARBY MARKETS 29%
- DISTANT MARKETS 52%

AGES
- 0-12 7.8%
- 13-18 7.8%
- 19-29 9.7%
- 30-39 9.1%
- 40-49 11.8%
- 50-59 19%
- 60-69 24.5%
- 70+ 15.2%
- TOTAL 1%

TOTAL NUMBER OF PASSENGERS FOR 2018
108,000
EXTENSION OF THE TOURIST SEASON
AND NEW ITINERARIES IN THE AEGEAN SEA

"Iconic Aegean" and "Idyllic Aegean" Itineraries

2018: 4 weeks extension
2019: 8 weeks extension

2019 & 2020 Goals

- All year round cruises and Greek homeporting strengthening
- Expanded itineraries program
- New itineraries to Aegean and Eastern Mediterranean Sea

In 2019, in total, the itineraries are set to start on March the 15th and will be completed on January the 6th 2020

New 7-Day "Eclectic Aegean" Cruises which will be departing from Piraeus and call at Istanbul, Canakkale, Volos, Heraklion, Santorini and Mykonos

New 7-Day "3 Continents" cruises will be departing from Piraeus and call at Alexandria and Port Said (Egypt), Ashdod (Israel), Limassol (Cyprus), Rhodes and at Kusadasi (Turkey)

6 itineraries from October 21st to November 25th in 2019

5 itineraries from December 2nd to January 6th in 2020
2018 YEAR IN REVIEW

We Achieved
Restructured commercial organization
Expanded retail and group distribution
Reengineered inventory and revenue management

108,000 guests
8% Guest Growth

2018 Global Distribution Share
- North America 32%
- Spain 12%
- Latin America 10%
- Greece 10%
- France 5%
- Turkey 9%

Top Source Markets

New Markets
Opened in 2018

- United Kingdom & Ireland
- Germany, Austria & Switzerland
- Australasia
THE FUTURE

2019 Year in the Making

- Launched 2019 & 2020 six months earlier
- Over 20,000 incremental guests versus same 2018 period
- Target 21% guest growth in 2019
- Focus on activating new markets
- Optimizing new distribution partners in B2B environment
- New In-Market Representation – LATAM
- Launched a new global promotional & marketing strategy
- Enhanced our Group offering with new value-add ons

Focus Source Markets

- North America
- UK & Ireland
- Germany, Austria & Switzerland
- France
- Latin America
- Australasia
1 Global Website

10 local domains supporting 7 different languages

1,304,486 sessions (+34.5%) initiated by 826,889 users (+31.5%) from 219 countries

€ 900K digital spend in 2018 (-25% vs last year) which resulted in 189% increase in web sales and 262% increase in revenue compared to last year

Digital advertising campaigns in 14 Countries/Markets in 6 different languages

Main Countries: United States, United Kingdom, Spain, Australia – New Zealand, Greece, Canada, Argentina, France, Brazil and Japan

Facebook: 352.7 K Followers from 45 countries

Facebook ranking 4.6/5 stars
CUSTOMER SATISFACTION RESEARCH 2018

<table>
<thead>
<tr>
<th>CRITERIA</th>
<th>Grade of Satisfaction</th>
</tr>
</thead>
<tbody>
<tr>
<td>Would you recommend Celstyal Cruises?</td>
<td>87.69%</td>
</tr>
<tr>
<td>Would you choose our company again in the future?</td>
<td>83.47%</td>
</tr>
<tr>
<td>Did the cruise meet your expectations?</td>
<td>95%</td>
</tr>
<tr>
<td>Hospitality and housekeeping services</td>
<td>99.10%</td>
</tr>
<tr>
<td>Overall hospitality experience on board</td>
<td>93.24%</td>
</tr>
<tr>
<td>Overall cruise experience</td>
<td>86.86%</td>
</tr>
<tr>
<td>Overall combination of destinations</td>
<td>86.86%</td>
</tr>
</tbody>
</table>

Period: April – November 2018
Sample: 30,389 questionnaires completed by passengers on board
HOME PORTING 2018

- Calls to Greek ports: 663
- Passenger visits to Greek ports: 108,000
- Passengers (operation of Celestyal Olympia and Celestyal Crystal): 551,000
- Passengers that started and completed their cruise in Greek ports via home porting: 98,472

Direct annual operating expenditure: 28 € mil.

Annual contribution to the national economy: 102,5 € mil.

551,000 visits x 64.37€ per passenger (average CLIA 2017): 35.5 € mil.

98,472 passengers homeporting in Greece x 400€ expenses per passenger: +39 € mil.
ANNUAL CONTRIBUTION TO THE NATIONAL ECONOMY

Total expenditure for promoting and advertising Greece in 2017: €4.1 mil.

200 Greek marine officers and crew that would correspond in a crew of 40 Cargo ships.

40 Cargo ships contributing to Greek companies (for food and beverage): €4.1 mil.

Direct operating expenses in 2018: €28 mil.
CONTRIBUTION TO THE GREEK ECONOMY
FROM THE LAUNCH
OF CELESTYAL CRUISES

Direct operating expenditure 2014 - 2018

155.5€ mil.

2014-2018 (period of Greek recession)
Average annual contribution

103€ mil.

Anticipated expenditure on maintenance and
upgrade of fleet 2019

11.24€ mil.
WE CONTINUOUSLY BECOME SAFER, SMARTER, GREENER

We are committed to serving our customers and the environment preserving in all of our procedures and practices.

WHAT WE HAVE ACHIEVED SO FAR:

4% average reduction in fuel consumption based on the initial budget, equals 30,000 Mt less CO2 / NOx / SOx emissions

4,500Mt reduction in CO2 emissions

60% of water consumed on board was produced by sea water, equals more than 70 cubic meters water savings

15% garbage disposal reduction, compared to 2016

The receipt of damaging/pollutant, out of specifications fuels has almost entirely eliminated through the application of best practice of fuel receipt but also sample analysis on all receipts

Full DNC GL compliance and certification for correct and systematic monitoring, recording and notification of CO2 fuels, based on the requirements of the European Regulation
CONSISTENCY IN CORPORATE SOCIAL RESPONSIBILITY STRATEGY

Offering added value:

EDUCATION & CULTURE

Educational program "Archimidis"
From 2015, more than 2,500 students on the islands of Milos, Patmos, Ios and Samos, enjoyed a “trip to learning” by attending special educational programs by Celestyal Cruises.

Support of youth entrepreneurship
5 Get CruiseInn entrepreneurship contests hosted on board

Support of the Greek Merchant Maritime Academies in 2017
Annual Scholarships of 6,000€

Collaboration with ReGeneration
20 educational visits at cruise ships
(Primary and secondary educational institutions, colleges and Universities)

HUMAN

Support of the NGO “Ark Of The World”
More than 300 children hosted on cruises between 2014 and 2017

Creation of a common blood bank for Celestyal Cruises' employees and their families
180 bottles of blood already collected

Support of the NGO "Make a Wish"
Cruises for children suffering from neoplasia and their families

Support of the NGO "PEK-Amea"
Generating revenue on behalf of the organization with a bazaar of products
WE KEEP SETTING HIGHER GOALS

AWARDS 2018

Cruise Critic
CRUISES’ CHOICE 2018
FIRST PLACE IN CATEGORIES
SHORE EXCURSIONS & VALUE,
SECOND PLACE IN CATEGORIES
SERVICE & ENTERTAINMENT

Cruise Critic
UK EDITORS’ PICKS 2018
FIRST PLACE IN CATEGORY BEST SERVICE

Tourism Awards 2018
GOLD
3 GOLD AWARDS FOR CATEGORIES
11.1 CORPORATE IDENTITY
CORPORATE REPUTATION MANAGEMENT
BRANDING 4.1 / SAILING 5.1
TRAVEL EXPERIENCE

Tourism Awards 2018
SILVER
SILVER AWARD IN CATEGORY
10.1 DIGITAL PRESENCE & ONLINE COMMUNICATION

Top Cruise Line
FOR SOLO GUESTS

AWARDS 2017

Cruise Critic
UK EDITORS’ PICKS 2017
FIRST PLACE IN CATEGORY BEST SERVICE

Cruise Critic
CRUISES’ CHOICE 2017
FIRST PLACE IN CATEGORIES:
BEST FOR VALUE,
BEST FOR ENTERTAINMENT,
BEST FOR EMBARKATION &
BEST FOR SHORE EXCURSIONS

Tourism Awards 2017
Gold
4 GOLD AWARDS FOR CATEGORIES
8.1 GASTRONOMIC TOURISM,
3.2 GUEST SERVICE EXCELLENCE,
11.1 CORPORATE IDENTITY
10.1 CORPORATE REPUTATION MANAGEMENT
BRANDING

Tourism Awards 2017
Silver
SILVER AWARD IN CATEGORY
10.3 INTEGRATED MARKETING CAMPAIGN
FOR CELESTYAL CRUISES INTEGRATED MARKETING CAMPAIGN
THANK YOU