

First Quarter 2015 Financial Results

- **Pre-provision income up by 7.2% q-o-q at €216m.**
- **Operating expenses down by 5.6% q-o-q and 7.1% y-o-y. Cost to income ratio improved to 53.4%, the lowest level during the last 5 quarters.**
- **International operations turned profitable to €15m in 1Q2015.**
- **90days past due loans coverage ratio at 55.6%.**
- **Cost of deposits declined by 28 basis points versus 4Q2014.**
- **Deposits down by €5.9bn in 1Q2015, March outflows substantially lower than January / February.**
- **Common Equity Tier Ratio at 14.2%.**
- **Bottom-line result at -€94m, from -€524m in 4Q2014.**

"The first quarter of 2015 has been a difficult period for Greek banks. Prolonged uncertainty, tight liquidity and the resulting deterioration of the economic conditions weighed negatively on the macroeconomic and financial environment.

The positive prospect of an agreement between Greece and our European partners will provide the prerequisite for the normalization of the conditions in the economy and the financial markets and will facilitate, through the adoption of the necessary reforms, the rapid restart of the Greek economy and the economic growth process. Returning to normality and growth prospects constitutes the only reliable answer to reduce unemployment, tackle the excessive public debt issue, containing social imbalances and create positive prospects, expectations and opportunities for all.

The confirmation of our European prospects within a framework of a credible agreement with our European partners, that will combine economic and social priorities, will enable the gradual but accelerated normalization of the conditions in the Greek banking system, while it will release the Bank's capability to support the real economy, businesses and households.

Eurobank, with its employees on the front line, is perfectly ready to play a constructive and leading role, with transparency, efficiency, service quality and reliability, by also showing understanding, flexibility and real support to borrowers who truly cannot meet their obligations. Particularly in these difficult circumstances, it is our daily priority to implement modern corporate governance and social responsibility principles, fully respect the society, our staff, our customers and shareholders, aiming at strengthening their trust towards our Bank and with all our forces to the recovery of the Greek economy."

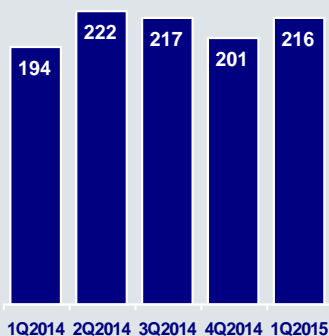
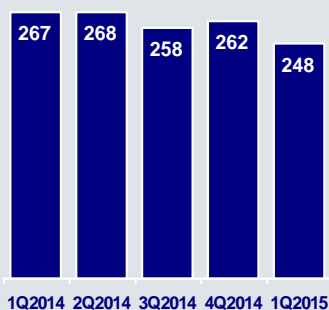
Nikolaos Karamouzis, Chairman of BoD

"Operating in an uncertain and fast-changing environment, we focused on addressing the challenges of the juncture and minimize their impact on the medium-term targets of Eurobank and its customers. The results vindicated our business planning and demonstrated the resilience of the Bank even in difficult conditions. The increase in pre-provision income, both quarterly and annually, is particularly important, especially taking into account the circumstances. Equally important is the return of Eurobank's international activities into profits, for the first time since the first quarter 2013, a trend we expect to continue. Our consistent effort to reduce operating costs (7.1% yoy) has brought the cost-income ratio at low levels and has contributed to the final result, despite pressures on the revenue side coming from the increased dependence by the Eurosystem for liquidity.

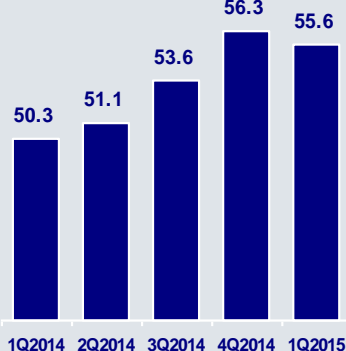
The negative trends in a number of ratios, such as the deterioration in the loan-to-deposit ratio and the increase in loans past due over 90 days, are attributable solely to the external environment that prevailed throughout the first quarter of 2015. These trends, however, receded in March compared to the beginning of the quarter. We are convinced that the negative developments can be reversed within a relatively short timeframe, upon the normalization of economic conditions, through an agreement with international partners which will ensure a long-term framework of stability for the Greek economy.

Given the challenges of the external environment, the Bank and its employees are making every effort to support our customers, by extending credit, particularly towards the business sector, and by providing restructuring solutions to existing loans, in order to finance the real economy."

Fokion Karavias, CEO

Pre-Provision Income
(€m)

Operating Expenses
(€m)

Cost to Income


1Q2014 2Q2014 3Q2014 4Q2014 1Q2015

Coverage of 90dpd Loans
(%)


1Q2014 2Q2014 3Q2014 4Q2014 1Q2015

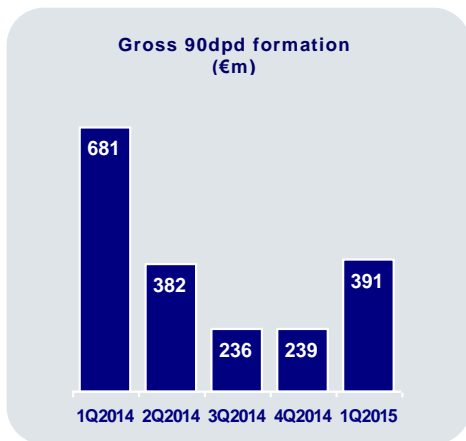
First Quarter 2015 Results Analysis

Amid a challenging macroeconomic and financial environment in Greece, Eurobank financial performance improved during the first quarter of 2015 (1Q2015), as **pre-provision income** grew by 7.2% q-o-q and 11.0% y-o-y to €216m, due to lower operating expenses and higher other income. In more detail:

- **Net interest income** decreased to €373m in 1Q2015, from €394m in 4Q2014, mainly driven by higher Eurosystem funding cost. However, on an annual basis, net interest income was up by 1.5%. A positive development was the continued reduction in the cost of deposits by 28 basis points against 4Q2014 and 82 basis points versus 1Q2014.
- **Net fee and commission income** reached €77m against €79m in the previous quarter, mainly due to lower income from lending activities, whereas fees from mutual funds and assets under management increased by 26.0% to €12m. On an annual basis, net fee and commission income grew by 18.6%.
- Despite the decline in core income by 5.0% q-o-q in 1Q2015, **total operating income** remained flat at the 4Q2014 levels of €463m, as trading gains and other income reached €13.9m, compared to losses of €9.4m in the last quarter of the previous year.
- Cost rationalization continued during 1Q2015. **Operating expenses** were cut by 5.6% q-o-q and 7.1% y-o-y to €248m. On an annual basis, costs were down by 6.8% in Greece and 8.0% in international operations. As a result of all the above, the **cost to income ratio** improved from 56.6% in 4Q2014 to 53.4% in 1Q2015, the lowest level of the last 5 quarters.

Credit provisions of €303m in 1Q2015 bring accumulated provisions at 55.6% of loans past due over 90 days. **90dpd formation** increased to €391m, from €239m in the previous quarter, mainly due to retail loans, but improved significantly in March, while **total loans past due over 90 days** accounted for 34.0% of the portfolio.

Total loans increased by €1bn to €52.9bn, while on a comparable basis (before provisions, write-offs and the FX impact) were up by €40m versus end December 2014. Loans to businesses and households reached €27.3bn and €25.5bn respectively at the end of 1Q2015.



Deposits were down by €5.9bn in 1Q2015 to €34.9bn at the end of March, as a result of outflows recorded in the domestic banking system especially during the first two months of the current year. **Eurosystem funding** exposure rose to €29.1bn, from €12.5bn in December, driven by the reduction in deposits and the lost interbank market access for Greek banks. The **loans to deposits ratio** reached 122.7% at the end of 1Q2015.

The phased-in **Common Equity Tier I capital** (CET1- Basel III) reached €5.6bn and accounted for 14.2% of risk weighted assets at the end of 1Q2015.

The **net result** totaled -€94m in 1Q2015, versus -€524m in 4Q2014.

International operations turned profitable for the first time since 1Q2013, with €15m net profit, against losses of €47m in 4Q2014. This development is in line with the target of turning profitable in 2015 and was driven by the reduction in the cost of risk (as significant provisions were booked in 2014 that boosted the coverage ratio to 65%), lower cost of deposits and the decrease of operating expenses.

Eurobank Financial Results

Major Financial Figures¹	1Q2015	4Q2014	Δ	3Q2014	2Q2014	1Q2014
Net Interest Income	€373m	€394m	-5,4%	€379m	€375m	€367m
Net Fee & Commission Income	€77m	€79m	-3,1%	€71m	€70m	€65m
Total Operating Income	€463m	€464m	0,1%	€475m	€490m	€461m
Total Operating Expenses	€248m	€262m	-5,6%	€258m	€268m	€267m
Pre-Provision Income	€216m	€201m	7,2%	€217m	€222m	€194m
Credit Loss Provisions	€303m	€742m	-59,2%	€588m	€455m	€479m
Net Income before non-recurring items	-€86m	-€393m	-78,1%	-€354m	-€203m	-€227m
Net Result after non-recurring items	-€94m	-€524m	-82,0%	-€187m	-€301m	-€207m

Balance Sheet Items	1Q2015	4Q2014
Consumer Loans	€6,680m	€6,759m
Mortgages	€18,827m	€18,335m
Small Business Loans	€7,374m	€7,282m
Large Corporates & SMEs	€19,956m	€19,447m
Total Gross Loans	€52,892m	€51,881m
Total Customer Deposits	€34,947m	€40,878m
Total Assets	€77,513m	€75,518m

Financial Ratios	1Q2015	4Q2014
Net Interest Margin	1.95%	2.11%
Cost to Income	53.4%	56.6%
90 Days Past Due Loans (90dpd)	34.0%	33.4%
90dpd Coverage	55.6%	56.3%
Provisions to average Net Loans	2.85%	7.00%
Common Equity Tier I (CET1)	14.2%	15.2%

¹ Ukraine reclassified as held for sale as of 1Q2014.

CONSOLIDATED BALANCE SHEET

	In € million	
	31 Mar 2015	31 Dec 2014
ASSETS		
Cash and balances with central banks	2,360	1,948
Due from credit institutions	3,831	3,059
Financial instruments at fair value through profit or loss	303	360
Derivative financial instruments	2,246	2,134
Loans and advances to customers	42,887	42,133
Investment securities	17,847	17,849
Property, plant and equipment	695	702
Investment property	841	876
Intangible assets	150	150
Deferred tax assets	3,966	3,894
Other assets	2,170	2,143
Assets of disposal group classified as held for sale	217	270
Total assets	77,513	75,518
LIABILITIES		
Due to central banks	29,016	12,610
Due to credit institutions	1,350	10,256
Derivative financial instruments	3,171	2,475
Due to customers	34,947	40,878
Debt issued and other borrowed funds	737	811
Other liabilities	1,999	2,020
Liabilities of disposal group classified as held for sale	121	164
Total liabilities	71,341	69,214
EQUITY		
Ordinary share capital	4,408	4,412
Share premium, reserves and retained earnings	88	197
Preference shares	950	950
Total equity attributable to shareholders of the Bank	5,446	5,559
Preferred securities	77	77
Non controlling interests	649	668
Total equity	6,172	6,304
Total equity and liabilities	77,513	75,518

CONSOLIDATED INCOME STATEMENT

	In € million	
	1 Jan - 31 Mar 2015	1 Jan - 31 Mar 2014
Net interest income	373	367
Net banking fee and commission income	53	46
Net insurance income	10	9
Income from non banking services	13	10
Net trading income	(5)	6
Gains less losses from investment securities	17	22
Net other operating income	2	1
Operating income	463	461
Operating expenses	(247)	(267)
Profit from operations before impairments and non recurring income/(expenses)	216	194
Impairment losses on loans and advances	(302)	(479)
Other impairment losses	(23)	(40)
Restructuring costs and other non recurring income/(expenses)	(2)	100
Profit/(loss) before tax	(111)	(225)
Income tax	30	77
Non recurring tax adjustments	-	77
Net profit/(loss) from continuing operations	(81)	(71)
Net profit/(loss) from discontinued operations	(7)	(132)
Net profit/(loss)	(88)	(203)
Net profit/(loss) attributable to non controlling interests	6	4
Net profit/(loss) attributable to shareholders	(94)	(207)

Note:

The Interim Financial Statements for the three months ended 31 March 2015 will be published by the end of May 2015.